## 填寫PDF表格

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## 重要资料声明书 一内地人士在港投购人身/寿险保单

保险公司名称:瑞达国际

寿险产品名称:先机资本理财计划/全才投资相连计划/综合投资相连计划/综合基金投资户口\*/全才投资户口\*/理财

资产计划\*/理财退休金计划\*/理财储蓄计划\*

阁下应细阅本声明书及保险产品文件(包括推销刊物、产品资料概要及销售/利益/退保说明文件(如适用))。<u>若阁下不明</u>白或不同意以下声明的任何一段、或此声明内容与中介人的讲述有异,请勿签署确认或投购本保单。

此乃香港保险监管机构要求保险公司对内地人士<sup>注</sup>在港投购人身/寿险保单所需披露之重要资料。阁下<u>签署前必须细阅。</u>中介人亦有责任向阁下详细解释内容。

- (1) 销售过程:本保单的整个销售过程必须在香港境内进行,且所有投保文件亦必须在香港境内签署。任何在内地进行有关本保单的销售行为,不受香港法规监管。如阁下日后发现有关本保单销售的陈述或文件具误导性,又或有关中介人曾向阁下作出不正确或误导性的陈述或保证,以诱使阁下购买本保单,而有关销售行为并非在香港进行(例如在内地举办的香港产品说明会或以即时通讯或社交媒体应用程式向内地人士推广香港保险产品等行为),香港的监管机构未必能就相关投诉作出调查,而此等行为亦可能违反内地法规。阁下必须备存相关文件,包括香港入境纪录及销售时所获取的资料,以保障阁下的利益。此外,请确保投保申请书上填报的通讯地址、电子邮件地址(如有)及联系电话能直接联络阁下,否则阁下可能不会收到保险公司所发出与本保单有关的文件。
  (2) 销售人员:向阁下直接销售本保单的人士必须是在香港登记的保险中介人。如阁下经其他人士推介本保单,须注意当中可能存在误导销售的风险。
- (3) <u>保险回报率及红利:</u>产品资料及退保说明文件(如适用)中的回报率及红利,除非已注明外,否则<u>并非保证</u>,将来实际取得的金额可能<u>较预期为低或高</u>。

本人现确认已阅读及明白以上第(1)至(3)段内容。

| 投保人1姓名      | 投保人1签署      | d d m m y y y y 日期       |
|-------------|-------------|--------------------------|
| 投保人2姓名(如适用) | 投保人2签署(如适用) | d d m m y y y y  日期(如适用) |

\*只适用于额外投资

注:内地人士指持有中华人民共和国居民身份证人士

- (4) <u>提前退保/提取保单款项</u>: 若阁下在保单期满前的指定时限内终止保单、退保、提取部份保单款项,均须支付 提前退保或提取保单款项的收费(如适用),<u>而阁下可取回的金额可能远低于已缴的保费</u>,甚至为零。亦可能因 此丧失获得红利(如适用)的权利。若阁下暂停缴交或调低供款额,保险公司往后可能会按照保单原先应缴保费 水平继续收取相关的保单费用。
- (5) <u>保单合约条款</u>:保单是阁下与保险公司共同订立的合约,阁下的权益(包括申索权益)均须依据保单的条款处理。如阁下收到保单后发现合约条款内容与中介人的讲述有异,请立即直接联络保险公司以作澄清。
- (6) <u>汇率风险</u>:如本保单(或投资相连人寿保险计划的投资选择或其相连基金的资产)并非以人民币结算(例如以港元、美元或其他保费及保额所指定的货币),阁下将承担汇率升跌或相关货币之外汇政策改变所带来的风险。
- (7) <u>法规及政策改变风险</u>:本保单在香港承保,如内地相关法规及政策日后改变,可能为阁下带来不可预见的风险 (例如外汇政策改变令阁下无法缴付保费以至保单失效等)。
- (8) <u>回佣/返佣协议</u>:中介人不应直接或透过第三方向阁下以任何回佣/返佣诱使阁下购买本保单,<u>这可能会被视</u>为违规行为。保险公司亦不会确认任何回佣/返佣协议。
- (9) <u>资金来源核实</u>:因应香港法律及保险公司的核保等要求,保险公司有责任及需要对保单的资金来源进行核实,包括在需要时或较高风险的情况下要求投保人提供合法资金来源证明,以及与保单保额相匹配的合法收入证明。<u>就可疑个案或因应香港执法机构的要求,保险公司可在毋须取得保单持有人的同意下,向有关机构转交相</u>关资料。
- (10) <u>投诉及诉讼:</u>如阁下日后需办理理赔,又或不满意保险公司的理赔而要提出投诉或法律诉讼时,可能需亲临香港办理。处理有关保险的申诉、聆讯、或审理亦可能要求保单持有人及或受益人亲临香港法院方可进行。
- (11) <u>有关在香港进行销售过程的附加声明:</u>阁下现声明理解由阁下的中介人提供对本保单的申请建议,并确认有关 建议及申请是在香港进行。

阁下确定有关销售建议并非于中华人民共和国境内进行。阁下已经向阁下的中介人提供相关文件证明。此(11)段<u>适用于</u>以下的申请:i)首次供款、或ii)保单持有人更改转让,而转让申请为保单生效日期一年内及更改后的保单持有人并非原保单持有人直接家庭成员(即非父母、配偶及子女)。

本人现确认已阅读及明白以上第(4)至(11)段内容。本人确认已符合(11)段声明的适用内容。

| 投保人1姓名             | 客戸1簽署  | d d m m y y y y 日期         |
|--------------------|--|----------------------------|
| 投保人2姓名(如适用)        | 客戸2簽署(如適用)   | d d m m y y y y<br>日期(如適用) |
| 保险经纪姓名             | 持牌保險中介人簽署  | d d m m y y y y 日期         |
| (登记號碼: )           | JUNE DIA MARIA D | HW                         |
| 保险经纪公司名称(及盖章, 如适用) |  |                            |
| (登记號碼:             |  |                            |

## IMPORTANT FACTS STATEMENT - MAINLAND CUSTOMERS PURCHASING LIFE ASSURANCE POLICIES IN HK (IFS-MP)

(The following is the translation for your reference.)

Insurance company name: Utmost International Isle of Man Limited

Name of life assurance policy: Wealth Management Plan / Executive Investment Plan / Collective Investment Bond\* / Managed Capital Account\* / Managed Pension Account\* / Managed Savings Account\*

You should read this statement and the documents relating to the insurance product (including the Principal Brochure, Product Key Facts Statement and sales/benefits/illustration documents (where applicable)). If you do not understand any of the following paragraphs, or do not agree to a particular paragraph, or what your intermediary has told you is different from what you have read in this statement, please do not sign the confirmation and do not purchase the insurance policy.

This is the important information to be disclosed by the insurance company as required by the Hong Kong insurance regulator to Mainland customers<sup>1</sup> who purchase life assurance policies in Hong Kong. You must <u>read carefully before you sign</u>. The intermediary has the responsibility to explain the contents to you in detail.

- (1) Selling process: The entire selling process of this insurance policy must be carried out within the territory of Hong Kong, and all subscription documentation of the policy must also be signed within the territory of Hong Kong. Any selling activities related to this policy as conducted in the Mainland are not subject to the laws and regulations of Hong Kong. In the event you find out later that the statements or documentation about the sale of this policy are misleading, or the intermediary has made any incorrect or misleading representation or guarantee which induces you to purchase this policy whereby the relevant selling activities are not conducted in Hong Kong (for example, promotion of Hong Kong insurance products to Mainland customers through the briefing about Hong Kong products held on the Mainland, or use of instant communication or social media application programs), the Hong Kong supervisory authorities may not be able to investigate the relevant complaints, and those activities may contravene the laws and regulations of the Mainland. You must retain the relevant documents, including the Hong Kong immigration records and the information obtained at the point of sale to safeguard your interests. In addition, please ensure you can be reached at the correspondence address, email address (if any) and contact phone number directly as supplied in the application form. Otherwise, you may not be able to receive the documents related to the policy issued by the insurance company.
- (2) <u>Selling intermediary</u>: The party <u>selling the policy</u> to you <u>directly must be</u> an insurance intermediary registered in Hong Kong. <u>If you are recommended the policy by any other parties, you must note the risks of mis-selling.</u>
- (3) <u>Rates of insurance return and dividends</u>: The rates of return and dividends stated in the product information and illustration documents (where applicable) are <u>not guaranteed</u> unless otherwise specified. The actual amount received in future may be <u>lower or higher than expected</u>.
- (4) <u>Charges of early surrender of policy/withdrawals</u>: If you terminate or surrender the policy, or withdraw amounts prior to the expiration of the specified period in respect of the policy, you will be subject to charges (where applicable) due to early surrender of policy or withdrawal of amounts from the policy, and <u>the amount you get back may be much lower than the premiums paid or even nil</u>. You may also lose the entitlement to the bonus (where applicable). If you suspend the contribution or reduce the contribution level, the insurance company may continue to impose the relevant policy fees and charges based on the original level of the contribution payable.
- (5) <u>Contractual provisions of the policy</u>: The insurance policy is a contract entered into between you and the insurance company, and your rights (including the rights of claim) shall be handled in accordance with the policy provisions. After receiving the policy contract, if you find out the contents of the provisions are different from what your intermediary has told you, please contact the insurance company directly to clarify.
- (6) <u>Foreign exchange risks</u>: If the policy (or the investment choices of investment-linked assurance scheme (ILAS) policy, or the assets of those underlying funds) is not settled in Reminbi (for example, settled in Hong Kong dollar, US dollar or other designated currencies of the premium or sum assured), you will be subject to the risks of exchange rate fluctuations or changes in the foreign exchange policies of the relevant currencies.
- (7) <u>Risks of changes in laws, regulations and policies</u>: The insurance policy is underwritten in Hong Kong, and if the relevant laws, regulations and policies in the Mainland change in future, it may bring unforeseen risks to you (for instance, change in foreign exchange policies may make you unable to pay the premium and render the policy lapsed).
- \* for top-ups only
- <sup>1</sup> Note: Mainland customers refer to holders of Resident Identity Card of People's Republic of China (PRC).

- (8) Rebate agreement: The intermediary should not, directly or through a third party, offer any rebates to you as an inducement to purchase this policy, which may be deemed as a breach. The insurance company will not acknowledge any rebate agreement in this regard.
- (9) Verification of source of wealth: In accordance with the Hong Kong legal and underwriting requirements of the insurance company, the insurance company has the responsibility and duty to verify the source of wealth in respect of the policy, for example, requesting the applicant to provide the legitimate source of wealth and the legitimate proof of income that matches the premium level, where warranted or at high risk situations. The insurance company will transfer the relevant information to the enforcement authorities in Hong Kong in respect of suspicious cases or at the request of the authorities, without the consent of the policyholder.
- (10) Complaints and lawsuits: If you need to process a claim or are dissatisfied with the claim payment and want to lodge a complaint or initiate legal proceedings in future, you may have to come to Hong Kong for the process. The policyholder or beneficiary may also be required to visit the courts at Hong Kong to pursue certain insurance-related appeals, hearings or trials.
- (11) Additional declaration related to the conduct of the selling process in Hong Kong: You hereby declare that the advice given by your intermediary in respect of your application for the policy has been given to you whilst you have been in Hong Kong.

No solicitation has been made to you within the territory of the People's Republic of China. You have provided your intermediary with relevant documentation to evidence this. Paragraph (11) is only applicable to the following applications: i) initial premium; or ii) assignment involving change in policyholder, where by the application for assignment is within 1 year from the policy commencement date and the new policyholder is not the direct family member of the existing policyholder (i.e. not parent, spouse and children).

I confirm that I have read and understood the contents of the paragraphs above. I confirm that I have satisfied the applicable conditions in the declaration in paragraph (11) above.

重要提示:截至2022年10月止,本文件所列的產品名稱及相關內容仍是準確,但有機會改變。為確保本文件對相關產品及保單(如適用)的適用性,在採取任何行動前,請與您的理財顧

Important note: The product(s) named in this document and to which this document relates is accurate as at October 2022 and is subject to change. To ensure applicability with respect to a product and, if applicable, a related policy, before taking any action, please liaise with your adviser and/or contact us directly.

## A WEALTH of DIFFERENCE

www.utmostinternational.com

為提供培訓用途及避免誤會,您與我們的對話內容可能會被監察或錄音。

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獲香港保險業監管局授權經營長期業務。

Utmost International Isle of Man Limited於馬恩島註冊,註冊編號為24916C。

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獲馬恩島金融服務管理局 (Isle of Man Financial Services Authority) 發出牌照。

奧摩斯財富 (Utmost Wealth Solutions) 為Utmost International Isle of Man Limited在馬恩島註冊的業務名稱。

www.utmostinternational.com

Calls may be monitored and recorded for training purposes and to avoid misunderstandings.

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Tel: +852 3552 5888 Fax: +852 3552 5889. Authorised by the Insurance Authority of Hong Kong to carry on long-term business.

 $Utmost\ International\ Isle\ of\ Man\ Limited\ is\ registered\ in\ the\ Isle\ of\ Man\ under\ number\ 24916C.$ 

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Utmost Wealth Solutions is registered in the Isle of Man as a business name of Utmost International Isle of Man Limited.

ULQ PR 13007 | 10/22