

DELEGATION SNAPSHOT

DELEGATION OVERVIEW

Bond structure: Delegation is an international, single premium portfolio bond that can be held on either a capital redemption or life assurance basis. It can be held by individual or trustee investors. The investments are wholly selected and managed by an External Manager and/or Custodian (EMC). The product is designed to provide access to a wider variety of assets than those usually permissible under a standard offshore portfolio bond. The bond is made up of a series of identical policies called segments. Each segment is a specific legal contract with its own applicable charges and right to full surrender.

Principal application: The aim is to increase the value of the investment(s) paid into the bond. The bond should be held with the view of keeping it for the medium to long term (meaning 5 to 10 years or more). Initial and additional premiums can be paid into the bond and are used to purchase underlying investments. These underlying investments are linked to stock markets and other investments, and so their value will rise and fall in line with these markets. Single and/or regular withdrawals of capital are also permitted.

The actual level of risk of the product and how the investment could perform depends on the choice of underlying investments.

This product does not include any protection from future market performance. Changes in tax legislation may affect how this product performs.

PRODUCT FEATURES

- › Minimum initial premium of £500,000, €750,000 or \$1,000,000.
- › Available on a capital redemption or life assurance basis.
- › VAT advantages for discretionary management services.
- › Choice of bond currency: Pound sterling, US dollar or euro.
- › Up to 5% of the initial premium can be taken annually without any immediate income tax liability.
- › Access to a broader range of investments that are not available to conventional bonds.
- › Reduction in administrative burden. The day to day administration is managed by the appointed EMC.
- › No requirement to report each year unless an event happens which gives rise to a chargeable gain.
- › The option to choose to have the bond set up with up to 9,999 segments.
- › The option to convert a capital redemption bond into a discounted gift trust.
- › The option to move away from an EMC arrangement after one year and regain control of asset selection, using our investment conversion facility.

KEY INFORMATION DOCUMENT

The Delegation Key Information Document should be read before the bond is purchased. It provides key information on understanding the nature, risks, costs, potential gains and losses of the product and also helps with the comparison of other products. This document is available at www.utmostinternational.com

TARGET MARKET

	IN TARGET MARKET	NOT IN TARGET MARKET
INVESTOR TYPE	<p>High Net Worth individuals and trusts who have £500,000 or more of liquid assets to invest.</p> <p>UK resident clients intending to remain resident in the UK for the period they own the bond.</p>	<ul style="list-style-type: none"> › Individuals and trusts who do not have £500,000 to invest. › Clients who are currently UK resident but are considering permanently leaving the UK. › Eligible counterparties¹.
CLIENT OBJECTIVES & NEEDS ²	<p>Delegation is suitable for clients who:</p> <ul style="list-style-type: none"> › Are looking to preserve, grow or transmit their capital. › Are seeking a tax efficient flexible investment to meet their changing financial goals. › Are seeking potential investment growth that can be realised at a time of their choosing. › Wish to benefit from access to a wide range of assets not normally available to UK investors in an investment bond compliant for UK tax purposes. › Wish to have their bond managed by an External Manager and/or Custodian (EMC) on a full discretionary basis initially. › Want to utilise the VAT advantage of using an EMC through an Irish-based bond. <p>The Recommended Holding Period is 10 years.</p>	<p>Delegation is not suitable for clients who:</p> <ul style="list-style-type: none"> › Initially want to retain partial or complete control over their investment selection, or influence investment selection from outset. › Have not yet utilised other common tax efficient options, such as ISAs, pension contributions and national savings products. › Are looking to invest in options or seeking a leveraged return. › Are seeking a pension arrangement. › Have a very short or short term investment horizon.

CONTINUED OVERLEAF

¹ Directive 2014/65/EU (MiFID II)

² As part of their engagement with prospective clients, advisers should seek to understand from the client if they have any characteristics of vulnerability. The adviser should consider whether the product is suitable for the client based on their needs, objectives and characteristics before recommending the product to them.

TARGET MARKET (CONTINUED)

	IN TARGET MARKET	NOT IN TARGET MARKET
KNOWLEDGE AND/OR EXPERIENCE	<p>The client's knowledge and experience will fall into one of the following categories:</p> <ol style="list-style-type: none"> 1. Basic investor; or 2. Informed investor; or 3. Advanced investor. <p>This product is made available to all three types of investors as it is sold on an advised basis only.</p>	
	<p>1. Basic investor</p> <p>Basic investors having the following characteristics:</p> <ul style="list-style-type: none"> › Basic knowledge of relevant financial instruments (someone can make an informed investment decision based on the regulated and authorised offering documentation or with the help of basic information provided at point of sale). › No financial industry experience, i.e. suited to a first time investor. 	
	<p>2. Informed Investor</p> <p>Informed investors having one, or more, of the following characteristics:</p> <ul style="list-style-type: none"> › Average knowledge of relevant financial products (someone who can make an informed investment decision based on the regulated and authorised offering documentation, together with knowledge and understanding of the specific factors/risks highlighted within them only). › Some financial industry experience. 	
	<p>3. Advanced Investor</p> <p>Advanced investors having one, or more, of the following characteristics:</p> <ul style="list-style-type: none"> › Good knowledge of relevant financial products and transactions. › Financial industry experience or accompanied by professional investment advice or included in a discretionary portfolio service. 	
ABILITY TO BEAR LOSSES	Investors who are able and willing to take some risks.	Investors who are not able or willing to bear any loss of capital or need to limit losses to a specific level.
RISK TOLERANCE	Investors that have a risk tolerance within the range of 1-7 under the SRI classification used for PRIIPs.	

A WEALTH OF DIFFERENCE

About Utmost Group plc

Utmost Group plc is a leading provider of insurance and savings solutions. Its principal businesses are Utmost International and Utmost Life and Pensions, which together are responsible for approx. £64bn of primarily unit-linked policyholder assets for around 560,000 customers as at 31 December 2021. Utmost Group plc is subject to Group Supervision by the Bank of England's Prudential Regulatory Authority.

About Utmost International

Utmost International is a leading provider of insurance-based wealth solutions through its Utmost Wealth Solutions business, and provides employee benefits through its Utmost Corporate Solutions business. Utmost International operates across the UK, Europe, Latin America, Asia and the Middle East. Its solutions are based on unit-linked insurance policies. Utmost International manages £56bn assets under administration on behalf of 210,000 policyholders and wrote £4.8bn new business in 2021.

About Utmost Wealth Solutions

Utmost Wealth Solutions has a clear focus on being a leader in the creation of sophisticated wealth solutions for the international affluent, high-net-worth and ultra-high-net-worth market.

We have offices in the well-regulated jurisdictions of Ireland, the Isle of Man and Guernsey and provide insurance-based savings, investment and wealth planning solutions for UK, European and international clients. Our solutions are based on unit linked policies which are tax efficient and allow investment flexibility.

We strive to offer outstanding service and focused expertise to our clients and their advisers who are seeking intelligent and efficient ways to manage and pass on their wealth.

As at 31 December 2021, Utmost Wealth Solutions had c. £56bn in assets under administration and c. 210,000 customers.

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www.utmostinternational.com

Calls may be monitored and recorded for training purposes and to avoid misunderstandings.

Utmost PanEurope dac is regulated by the Central Bank of Ireland (No 311420). Its registered office is Navan Business Park, Athlumney, Navan, Co. Meath C15 CCW8, Ireland. Utmost PanEurope dac is a Category A Insurance Permit holder with the Jersey Financial Services Commission.

Utmost Wealth Solutions is registered in Ireland as a business name of Utmost PanEurope dac.

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