## WEALTH INTERACTIVE USER GUIDE

ADVISER - DEALING





## Without appointment of fund adviser

• The deal requires your client's approval (either online or print and sign)

### With appointment of fund adviser

- Adviser can submit the deal directly to Utmost International or for Firm Authorisation
- Does not require client to approve the deal
- Option for adviser to submit to client for approval (either online or print and sign)



# CREATE A DEALING INSTRUCTION

This guide also covers:

- <u>Bulk dealing go to slide</u>
- <u>Asset review go to slide</u>

A WEALTH 0f difference



For adviser use only

The quickest way to navigate to the Required policy is to enter the policy number in the search bar at the top of your homepage(1).

Alternatively you can view a full list of your clients by selecting the 'Clients' tab(2) and selecting 'View all clients' (3).

		You we	re last signe	d in on <b>29/0</b> 6	5/2022 Financi	al Adviser	Sign o
utmost wealth solutions		1	Client na	me or client	reference or policy	r number	Search
2 Clients	Portfolios	Assets	Tools	Literature	Firm Admin	Documents	Help
are here: Home > Clients							
ients							
Client actions: Create new client	v Illustration	Key Information Documents (KIDs)	+ Tools	Data dov repo	wnload Policy valuati ort download	on Manage Or Access	nline
Client name or client reference or po	blicy number So	earch Advanced search	ㅣ 🏠 Client	3	iew all clients   View all p	policies	
Last viewed clients (4)							
Add   Client name 🔻	Client type 🔻	Client reference 🔻	Statu	s v 🕜 🕴	Registration Status 🔻	Viewed o	on ▼
☆ Mr Policy Holder	Individual client	264137	Active	Client F	Registered	30/06/202	2
Mr Policy Holder 2	Individual client	263602	Active	Client F	Registered	30/06/202	2
Miss Policy Holder 3	Individual client	265614	Active	Client F	Registered	30/06/202	2





Select the policy from the left hand side.

You will then choose the type of information you wish to obtain as per the next page of this guide.







Hover over 'Manage dealing' and select 'Create deal instruction'.







## Select Sell/Buy/Conduct Policy management option.

Confirm that you understand the prices are indicative prices and may not represent the final true value.

The click 'Next'.

#### utmost WEALTH SOLUTIONS

Deal instruction

#### Required information for deal instruction for Mr Policy Holder (264137)

**Deal Instruction Options** Please choose the type of deal instruction you'd like to undertake for the following policy. I'm making a Sell 🧧 Policy: Executive Redemption Bond - QIME I'm making a Buy 🤈 I am conducting policy management Within policy management you can modify assets relating to regular premiums, regular withdrawals and charge deduction assets if they exist for this policy. Required client information Before you enter the deal instruction please ensure : · The client has registered an Online Service Account for Wealth Interactive before selecting the 'Submit to client' button, where applicable. . If the client does not have an active Online Service Account and you do not have the appropriate dealing authority the instruction must be submitted offline to our Dealing Team · You know which assets you would like to buy or sell on behalf of your client. · Your client's policy holds sufficient shares/units, or amount in their transaction account (if appropriate), to fulfil the requested instruction.  $\checkmark$ derstand that all figures generated in this process are for indicative purposes only and may not represent the final true value. Next





All assets held by the client will be listed here. Enter the percentages of assets to sell, or the number of units, or the monetary amount.

The currency of the proceeds can be exchanged to another currency.

Then click 'Next'.







Enter the SEDOL/ISIN code of the assets you want to buy in the search field.

Once all the assets have been selected click on 'Add asset(s) and scroll down to input the allocation for each asset.

Click the fund name to view the fund fact sheet, x-ray report, Fund Manager's website.







Enter the amount or percentage of the sale proceeds, or cash from the transaction account, to be invested in each asset.

Available amount USD 122.09	) 1 1	Total cash am proceeds of sa 1,322.80)	ount includes les at USD	Indica US	ative sale amount D 1,322.80	proceeds	Split equally acro Advanced allocation ?	oss all buys
Name	Min trade   size	Unit price	Dealing cycle	Retail/Non- retail	Buy percentage	Indicative buy units	Indicative buy amoun	Indicative total
Assets Split Equally					50.00		USD 661.40	
APPLE INC 2.3% SNR 11/05/2022 JSD2000 USD	USD 0.00	USD 1.00		Retail	50.0	0.000000	USD 661.40	USD661.40 Add
APPLE INC 3% SNR 09/02/2024 ISD2000 USD	USD 0.00	USD 1.02		Retail			USD	USD0.00
APPLE INC 3.85% 04/05/2043 USD	USD 0.00	USD 1.06		Retail			USD	USD0.00
Transaction Account								
Fransaction account allocation	N/A	N/A	N/A	N/A	N/A	N/A	N/A	USD 122.09
							Asset total	USD 661.40
						Transa	ction account total	USD 122.09



A WEALTH  $\mathit{of}$  difference

The 'Transaction account' is the cash held by the client.

If there is insufficient cash for the buy, or an exchange is required, select 'Manually manage accounts' prior to moving to the next step.

You can directly manage transaction accounts from the policy page by hovering over '+ Policy management' and choosing 'Manage transaction accounts'.

utmosť			Deal Ins	struction	
WEALTH SOLUTIONS				Exi	t without saving  Save and exit
<u> </u>			©	)	O
1. Assets to Sell 2. Assets to buy	3. 1	Policy Management	4. Manage transac	tion accounts	5. Review and submit
4. Manage transaction accounts					
Let us help you manage your transaction accounts		► FX	calculator 🕨 Tran	saction accounts	Instruction summary
Actions			Manually Manually m between di	manage accounts anage the transfer o fferent transaction ac	f account balances ccounts.
Transaction accounts used in this instruction 1 (USD)	Transaction account ▼	Estimated current balance	Inter-account transfer amount	? Estimat balance	ed closing
Negative balance in one or more accounts	USD Account	USD -539.31	USD 0.00	USD - <b>5</b> 3	39.31
USD 0.00 🦻		ion accounts			
Total estimated closing balance USD -539.31					
Back					Next





Enter the amount required to clear the negative balance under 'Transfer amount'.

Select 'Transfer from/to' as the 'Action type'.

Choose the currency to transfer from/to under 'Counter transfer amount'.

Click 'Save'.

Exchange values are auto populated as an indicative value. Then click on 'Next'.

				Manually manage account Manually manage the transfer between different transaction	of account balances accounts.
Estimated current   balance	Estimated closing balance	Transfer amount	Action type	Counter transfer amount	I
USD -539.31	USD -539.31	USD + Select anoth	Select action	Select account V	
isaction accounts				Cle	ar all Save
	2. Assets to buy counts isoction accounts	2. Assets to buy counts asaction accounts Estimated current   Estimated closing balance USD -539.31 USD -539.31 usb -539.31	2. Assets to buy       2. Policy Hanagement         counts       saction accounts         Estimated current       Estimated closing       Transfer amount         USD -539.31       USD -539.31       USD         saction accounts       saction accounts       Saction accounts	2. Assets to buy       2. Policy Management       4. Ma         counts	2. Assets to buy       2. Policy Management       4. Manage transaction accounts         asaction accounts       FX calculator       Transaction accounts         manually manage the transfer between different transfer       Manually manage the transfer between different transfer         Estimated current       Estimated dosing       Transfer amount       Action type       Counter transfer amount         USD -539.31       USD -539.31       USD -539.31       USD -539.31       Counter transaction account         asaction accounts       Cleant       Cleant       Cleant       Cleant





Review the orders placed.

Select the 'Edit' option if changes are required.

utmosť			Deal Instruction	
VEALTH SOLUTIONS			I	Exit without saving Save and ex
ø				O
1. Assets to sell	2. Assets to buy	3. Policy Management	4. Manage transaction accounts	5. Review and sub
iew your deal instruction before su	bmitting.			Print instruction summa
Lead policyholder: Mr Policy Hole	der (264137)	Policy type: Executive Redemption	on Bond - OIME	
Assigned adviser				
Name:	Authority to deal? Yes			
Your comments				
Add comments explaining your approval. Utmost International + Add comments	deal instruction to your client. These does not receive these comments.	e comments will only be visible to your o	client if you send the instruction to them t	for their online
Sell details				Edit
			Indicative s	ell total: USD 3,225.70
Assets being sold				
Description (Inc.				
Buy details				Edit
Buy details			Indicative b	Edit uy total: USD 3,225.70





#### Acknowledgement



utmosf

INTERNATIONAL

Confirm the declaration and select one of the submission options.

The options you see will depend on the permissions you have.

If firm authorisation is required, you need to obtain that before you get the option to 'Create Dealing Instruction Approval Form'.

Without firm authorisation Adviser inputs deal > Adviser downloads approval form > Obtains signature > Upload and submit

With firm authorisation

Adviser inputs deal > submits for firm approval > Authorisation received > Adviser downloads approval form > Obtains signature > Upload and submit



Trade order can only be cancelled immediately after submission and prior to approval by the Firm Authorisation/Client.

Orders placed directly without Firm Authorisation/Client approval cannot be cancelled.



nstruction confirn ou can view the status	nation of this instruction within the	'Transaction trac	king' section.			Print application sun	nmary
Submission date:	01/07/2022	This instru	iction is awaiting authorisa	tion		Instruction number:	1288434
What to do next You can track the st Where applicable th sent to the client for Service Account, p authorise this insl You can generate Transaction report	t atus of this instruction in the is instruction will be sent to a sinstruction will be sent to please contact the client to please contact the client to truction. the following documents:	Transaction trac an authorised use tion has been s to ensure they s	king' section of the poli- er within your firm to ap sent to the client/lea access their Online So	cy details. prove the deal before being d policyholder's Online ervice Account and	_	Instruction actions         Edit instruction         Cancel instruction	]
	View instruction	on summary	Finish and retu	m to policy details pag	e		

© Utmost International 2022





# ADVISER – BULK DEALING

6 A WEALTH Of DIFFERENCE



For adviser use only

From your homepage select the 'Assets' tab.

Then click on 'Bulk deal'.



Note Bulk deal requires a sale order to be placed first then a buy order

© Utmost International 2022





17

Click 'Start' to proceed.

You can create multiple deal instructions for up to five assets.

utmosť

WEALTH SOLUTION

#### Create a bulk instruction

- Create multiple deal instructions by bulk selling up to 5 assets
- Select which policies you want to include in the instruction
- Choose assets to buy or keep amount in transaction accounts (where applicable)

#### Track the progress of instructions



#### What is a bulk instruction

Use this feature to create bulk dealing instructions for many policies, for up to 5 assets, across all products or for individual products/product companies.

Bulk deal instruction

Bulk deal instruction

Back

Back

Tick to confirm you have the required information to place the deal and click 'Next'.

#### utmosť

Required information for a bulk deal instruction







Enter the SEDOL/ISIN of the assets to be sold, or

Click 'View all assets under management' to view all assets.







Press 'Select' for asset(s) to be sold.

utmost

Then click 'Next'.

WEALTH SOLUTIONS					Enc manual buy	ing   ouro uno
<b>o</b> ————————————————————————————————————	C	)C	)	C	)	—0
Select assets 2. Specify to sell percentage to sell	3. Select j	oolicies 4. Select a buy	ssets to	5. Manage fut premiums -	ture regular 6. - redirect	. Review and sul
Select assets to sell						
				S	elected assets	
Search by Asset name, ISIN or SEDOL	Search Vi	ew all assets under management		0	asset(s) selected	
ll assets under management						
Displaying 1 - 10 of 850 assets		Go to page Go			< Prev Page	1 of 85 Next >
Show: Select 🗸						
Asset Name 🔻	Portfolios   containing asset	Policies invested in asset ?	SEDOL -	ISIN -	Indicative value ?	Select
DIAGEO ORD GBX28.935185 GBP	0	1	0237400	GB0002374006	USD 7,393.83	Select
SPIRENT ORD GBX3.333333 GBP GBP	0	1	0472609	GB0004726096	USD 6,532.75	Select
UTM IM USD Deposit (PPB) USD	0	1	0758097	GB0007580979	USD 107.46	Select
UTM IM GBP Deposit (PPB) GBP	0	1	0758075	GB0007580755	USD 1,762.20	Select
LLOYDS BANKING GROUP ORD GBP0.10 GBP	0	3	0870612	GB0008706128	USD 44,720.90	Select
INTL BUSINESS MCHN COM USD0.20 USD	0	1	2005973	US4592001014	USD 3,217.75	Select
BROOKS MACDONALD HIGH INCOME FUND GBP	0	1	0870076	GB0001094027	USD 26,391.22	Select
AMAZON COM INC COM USD0.01 USD	0	36	2000019	US0231351067	USD 341,924.20	Select
GLAXOSMITHKLINE ORD GBP0.25 GBP	0	1	0925288	GB0009252882	USD 25,775.38	Select
ADVANCED MICRO DEV COM USD0.01 USD	0	3	2007849	US0079031078	USD 8,283.31	Select
Displaying 1 - 10 of 850 assets		Go to page Go		1	< Prev Page	1 of 8 Next >



Bulk deal instruction

A WEALTH  $\mathit{of}$  difference

Enter the percentages to be sold for each asset.

Then click 'Next'.

## utmost wealth solutions

#### Bulk deal instruction

Instruction summary

Exit without saving Save and exit



#### Specify percentage to sell

#### Enter the percentage to sell for your selected assets.

	53,250000	A USD 107.46		
			Daily	50
	150.000000	GBP 5,609.25		50
		Indicat	tive value to sell USD	3,750.65
ut blocked units.	Select the alert to view the ho latest price.	oldings calculation based on the		
	t blocked units.	t blocked units. Select the alert to view the h latest price.	150.00000       Image: GBP 5,609.25         Indica         5         Et blocked units.         Select the alert to view the holdings calculation based on the latest price.	150.000000       Indicative value to sell       USD         Indicative value to sell       USD         t blocked units.       Select the alert to view the holdings calculation based on the latest price.





Select the policies that you want to sell the assets from.

Then click 'Next'.









The proceeds from the sale can be used to buy assets or put into the appropriate transaction account(s) for each policy.

Click on the applicable button.







Enter the SEDOL/ISIN for the asset to be purchased and click 'Search'.

Select the fund by ticking the check box.

Click 'Add asset(s)'.

utmosť

#### Select assets to buy

#### Select assets to buy

U50378331005	Search Advanced	d asset search   Viev	v asset basket		
1 ' assets found ' for 'US0378331005'					
Asset name	SEDOL	ISIN	Asset currency	asset class	Retail/Non-retail 🛛 🛜 🗹
APPLE INC COM NAV USD	2046251	US0378331005	USD	Equity	Retail
					Add asset(s)
<b>ssets</b>   Enter the percentage for each asset you wish to buy.					
Asset name SEDOL ISIN frequ	ng   Retail/Non-	retail <b>?</b> M	lin trade size   Buy	percentage	Indicative buy amount



Indicative buy total:

0.00

Total buy percentage:

0.00%

Split equally

Bulk deal instruction

A WEALTH  $\mathit{of}$  difference

Enter the percentage for each asset you wish to buy.

Then click 'Save'.



#### Select assets to buy

Select assets to buy

US0378331005	Search Advance	d asset search   Viev	v asset basket			
1 ' assets found ' for 'US0378331005'						
Asset name	SEDOL	ISIN	Asset currency	asset class	Retail/Non-retail	?
APPLE INC COM NAV USD	2046251	US0378331005	USD	Equity	Retail	
					Ade	d asset(s)

Assets   Enter the percentage fo	r each asset you wis	sh to buy.					
Asset name	SEDOL	ISIN	Dealing frequency	Retail/Non-retail	Min trade size	Buy percentage	Indicative buy amount
APPLE INC COM NAV USD	2046251	US0378331005	Daily	Retail	USD 0.00	100	USD 3,750.65
				•	Total buy percentage:	100.00%	Indicative buy total:
						Split equally	3,750.65
							Cancel Save



INTERNATIONAL



Bulk deal instruction

You then have the chance to review the assets you have chosen. If you need to make any changes click 'Edit'.

Then 'Next' to proceed.







Redirect of future premiums is only applicable for regular premiums.

Click 'Next'.

Review the bulk dealing instructions, tick the acknowledgement of declaration and press 'Submit'.



Manage the impact of the deal instruction on regular premiums.

ssets being sold		
TIA IM USD Deposit (PPB) USD	50.0	Assets sale
IAGEO ORD GBX28.935185 GBP	50.0	If regular premiums are being applied, bulk redirection is only possible when an asset is being sold for 100%. This deal instruction does not include an asset that is being sold 100%.





# ASSET REVIEW



For adviser use only

28 A WEALTH Of DIFFERENCE

From your homepage select the 'Assets' tab.

Hover over the 'Asset Management' tab and select 'Asset Review' from the drop down.



CALIN JO	Lottons	-		Client name or client reference or policy number				
Home	Clients	Portfolios	Assets	Tools	Literature	Firm Admin	Documents	Help
re here: Home >	Assets							
ets								
sset actions:	+ Research a	ssets + Asset m	anagement	] Bulk dea	i 1			
		Corporati	e actions		1			
nter Asset name	, SEDOL or ISIN to	search Baske Asset rev	iew	t basket ?	View watchlist ?	I View all invested	assets ?	
sket of assets	(0)							
	(0)							
You currently option that c	y have no assets in an be found in Ass	n your basket. If you sets/Asset Managem	would like to use ent options.	an asset which	is not shown in the	search results, pleas	se use the Asset Revi	ew
To add assets	to your basket you n	nust go to 'Quick searc		e' <b>or</b> 'Asset resea				
-								

© Utmost International 2022

.

Sign off



You were last signed in on 01/07/2022 Financial Adviser



Select the product for the buy order.



#### Select product

Select the product for the asset you wish to review

Select product: Please select	Select product gr Select one product to Please note that we or review for a; Cancel Next • Flexible Investm • Wealth Managen	oup base the asset review on. annot accept an online asset ent Account nent Plan
utmosť	• Sik Lie Plan	Asset review request
WEALTH SOLUTIONS		

 An asset review will normally be completed within 2 to 5 working days.

Asset review request

Exit



## Choose the category the asset relates to.

Select the Asset type.



## Ensure SEDOL/ISIN number is provided for review.

If this is a new issue asset please click on 'Request new issue asset' to proceed with the asset review.

Enter the asset name, purchase value and upload fund prospectus for review and approval.

Click 'Submit'.

SEDOL:	? ? Next	New Issues asset For New Issues a SEDOL or ISIN number may not be issued yet. Use the link below to request a review for a new issues asset. Request new issue asset			
equest asset review ease complete the fields below to request an ass	set review.	* Required information	Asset review		
Asset review request for a Equity Ins ISIN: US03783	truments asset. 331005 Edit		<ul> <li>A stock or any other security representing ownership interest.</li> </ul>		
* Asset name: ABC SH/ * Currency: GBP * Expected deal amount: GBP 10 Product: Collection	ARE	]	L		





You will get confirmation that the asset has been sent for review.

Once the review has been completed you will receive a notification on your homepage – click on 'View Alerts'.

## utmost

Asset review request confirmation Thank you for submitting this request.

#### What happens next

We will review your request and perform an asset review. Carrying out such a review is solely to satisfy ourselves that the Asset is acceptable for regulatory purposes and our own administrative requirements.

An asset review will normally be completed within 2 to 5 working days when we will contact you with the outcome of the review.

ISIN:	U50378331005	
SEDOL:		
Asset name:	ABC SHARE	
Currency:	GBP	
Stock exchange:		
Expected deal amount:	GBP 1000.00	
Product:	Collective Investment Bond	
Uploaded document:		
Comment:		
	Return to a	assets





Asset review request

#### **Obtaining contract notes**

Contract notes for completed trades can be obtained at policy level via the 'Deal Instructions' tab.

You may need to change the date range as this will default to the last 30 days.

Select the 'PDF' link in the final column to open the contract notes as a document in PDF format.

Policy summa	ary P si	ayment ummary	Latest activity (1)	Tran tra	saction cking	Document	is /	Assets	Asset transfers	Deal instr	uctions
Show: 10 deals V All types V All statuses V											
Viewing deals initiated between: 1 June 2022 to 1 July 2022 Change date range											
Date initiated v	Order reference	Asset name		l	Type 🔻	Unit •	Indicative amount	Status	Completion     date	Settlement date	Contract note
01/07/2022	12884341	APPLE INC 3.8	35% 04/05/2043		Buy	3,046.60	USD 3,225.70				PDF
01/07/2022	12884342	AMAZON COM	INC COM USD0.01		Sell	1.00	USD 3,225.70				

About Utmost International | Help | Legal and regulatory information | Privacy policy and cookies | Contact us





## IMPORTANT INFORMATION

#### www.utmostinternational.com

Calls may be monitored and recorded for training purposes and to avoid misunderstandings.

Utmost International Isle of Man Limited is registered in the Isle of Man under number 24916C. Registered Office: King Edward Bay House, King Edward Road, Onchan, Isle of Man, IM99 1NU, British Isles. Tel: +44 (0)1624 655 555 Fax: +44 (0)1624 611 715. Licensed by the Isle of Man Financial Services Authority.

Utmost Wealth Solutions is registered in the Isle of Man as a business name of Utmost International Isle of Man Limited.

Utmost PanEurope dac is regulated by the Central Bank of Ireland. Registered No 311420. Administration Centre for correspondence: King Edward Bay House, King Edward Road, Onchan, Isle of Man, IM99 1NU, British Isles. Tel: +353(0)1 479 3900 Fax: +353(0)1 475 1020.

Registered Office address: Navan Business Park, Athlumney, Navan, Co. Meath, C15 CCW8, Ireland.

Utmost Wealth Solutions is registered in Ireland as a business name of Utmost PanEurope dac.

UWSQ PR 11511 | 10/22



