

IMPORTANT FACTS STATEMENT AND APPLICANT'S DECLARATIONS
INVESTMENT-LINKED ASSURANCE SCHEME ("ILAS") POLICY

IFS-AD

Utmost International Isle of Man Limited

Name of the ILAS Policy: **Wealth Management Plan**

Please tick the box below to indicate the purpose of this submission, and complete **both** Part I (Important Facts Statement) and Part II (Applicant's Declarations):

☐ New business

☐ Top-up

PART I - IMPORTANT FACTS STATEMENT

You should carefully consider the information in this statement and the product documents (including the Principal Brochure, Investment Choices Brochure, Product Key Facts Statement, and the Illustration Document). **If you do not understand any of the following paragraphs or do not agree to any particular paragraph or what your licensed insurance intermediary has told you is different from what you have read or understood from in this statement, please do not sign the confirmation and do not purchase the ILAS policy.**

You may request the Chinese version of this statement from your licensed insurance intermediary.

閣下可向銷售的持牌保險中介人索取本文件的中文版本。

SOME IMPORTANT FACTS YOU SHOULD KNOW

- (1) **Statement of Purpose:** Please set out your reasons/considerations for procuring this ILAS policy. The licensed insurance intermediary is required to take due account of the reasons/considerations set out by you, together with other relevant information, in assessing whether a particular ILAS policy is suitable for you. *(Customer must set out your own reasons/considerations.)*

(customer to set out)

This box for completion by the Intermediary only, if applicable:

This product is ILAS providing BOTH 'insurance protection' and 'investment' options. If the customer's reasons above are, among others, concerned with investment and where they include 'investment' but do not cover 'insurance/protection', the intermediary should explain below for making the recommendation despite the mismatch :

- (2) **Cooling-off period:** You have the right to cancel this ILAS policy and get back your original investments (subject to market value adjustment) within the cooling-off period, which is the period of **21 calendar days** immediately following either the day of delivery of (i) the policy; or (ii) the Cooling-off Notice to you or your representative containing the information regarding your right within the cooling-off period, whichever is the earlier. Furthermore, your right of cancellation is enhanced under the Isle of Man requirements, whereby you have the right to cancel the policy where you have paid an initial premium only, and cancel the additional premium, within **the Isle of Man cooling-off period**. For details of how you can exercise this right, please refer to the application form.
- (3) **No ownership of assets and no guarantee for investment returns:** You do not have any rights to or ownership over any of the underlying funds of this ILAS policy. Your recourse is against Utmost International Isle of Man Limited only. You are subject to the credit risk of Utmost International Isle of Man Limited. Investment returns are not guaranteed.

(4) **Long-term features:**

Early surrender charge: You will be subject to an **early surrender charge**, if policy termination or surrender occurs within up to 5 years (depending on your selected period over which the establishment charge is spread, which may range from 1 year to 4 years) from the payment of the relevant premium and there are outstanding establishment charges in respect of the relevant premium. Partial withdrawals or regular withdrawals (partial surrender) can be made with no early surrender charge subject to retaining either 125% of any outstanding establishment charge expected to be deducted over the remaining charging period or the minimum as published by Utmost International Isle of Man Limited, whichever is greater.

- (5) **Fees and charges:** The establishment charge is 7% of each premium paid (including the initial premium, and any additional lump sum premium and/or regular premium paid in the future), and can be evenly spread for deduction over a period from 1 year up to 4 years (your selected period). The establishment charge is deducted regardless of the performance of the underlying funds, and as such, it will be deducted from the value of your ILAS policy over your selected period. The remaining amount in your ILAS policy may be lower than the premium you paid. **Performance of the underlying funds may further aggravate potential losses in investment, as all policy charges are deducted regardless of fund performance. Utmost International Isle of Man Limited reserves the right to terminate your ILAS policy and would apply any applicable early surrender charge (up to 7% of the premium paid) if the value is below the minimum residual value after surrender or withdrawal.** The minimum residual value is the higher of HK\$120,000 (or currency equivalent) and 125% of any outstanding establishment charge expected to be deducted over the remaining selected period.

Some fees/charges will be deducted from the premiums you pay and/or the value of your ILAS policy, and will reduce the amount available for investment. Accordingly, **the return on your ILAS policy as a whole may be considerably lower than the return of the underlying funds you select.** For details, please refer to the product documents of this ILAS policy.

- (6) **Switching of Investment:** If you switch (change) your investment choices, you may be subject to a charge and your risks may be increased or decreased.
- (7) **Risk of early termination:** Your ILAS policy may be surrendered early automatically, and you could lose all your premiums paid and benefits accrued if any condition of automatic early surrender is triggered. This may happen if your policy has very low or negative value (e.g. poor investment performance), etc. For details, please refer to the product documents of this ILAS policy.
- (8) **Licensed insurance intermediaries' remuneration:** If you take up this ILAS policy, the licensed insurance broker firm will on average receive remuneration of \$7.0 per \$100 of the premium that you pay.

The remuneration is an average figure calculated on the assumption that you will pay all the premiums throughout the entire premium payment period. It covers all payments to the licensed insurance broker firm directly attributable to the sale of this policy (including upfront and future commissions, bonuses and other incentives).

The amount of remuneration actually receivable by the licensed insurance broker firm may vary from year to year and is higher in the first policy year/early policy years.

You are entitled to make an inquiry with your licensed insurance broker if you wish to know more about the remuneration that he/she/they may receive in respect of this policy.

I ("customer") confirm that I have read and understood and agree to be bound by paragraphs above.

<input type="text"/>	<input type="text"/>	<input type="text" value="d"/> <input type="text" value="d"/> <input type="text" value="m"/> <input type="text" value="m"/> <input type="text" value="y"/> <input type="text" value="y"/> <input type="text" value="y"/> <input type="text" value="y"/>
Customer 1's name	Customer 1's signature	Date
<input type="text"/>	<input type="text"/>	<input type="text" value="d"/> <input type="text" value="d"/> <input type="text" value="m"/> <input type="text" value="m"/> <input type="text" value="y"/> <input type="text" value="y"/> <input type="text" value="y"/> <input type="text" value="y"/>
Customer 2's name (if applicable)	Customer 2's signature (if applicable)	Date (if applicable)
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Licensed Insurance Intermediary's name	Licensed Insurance Intermediary's signature	Date

(9) **Supplementary information which may be applicable to clients leaving Hong Kong to reside in another jurisdiction in the future:**

Should you leave Hong Kong to reside in another jurisdiction after your ILAS policy has commenced, you may be entitled to some other arrangements and can access other underlying assets at your request (referred to as "Tier 2 assets" as defined in section 2.1 of the Policy Terms and Conditions) if you want, subject to our criteria and approval. Further details are available in section 11 of the Policy Terms and Conditions, which can be provided to you upon request.

Please note that this is an option at your discretion which will be available **only** when you reside out of Hong Kong, whereby any underlying assets other than those listed in the Investment Choices Brochure you may select will be out of the Hong Kong regulatory ambit.

Please note that access to the Tier 2 assets will be subject to **higher** charges as shown in the table below. Full details about the fees and charges applicable to Tier 2 assets are available in section 24 to 26 of the Policy Terms and Conditions.

	Description
Asset dealing charge	<p>A charge of HK\$60 (or currency equivalent) is applied to each switch-in and each switch-out of Tier 2 assets made online via Wealth Interactive, your online service account.</p> <p>If any request is made offline (e.g. via fax or hard copies), an offline asset dealing charge of HK\$180 (or currency equivalent) is applied to each switch-in or each switch-out transaction of an Investment Choice or a Tier 2 asset.</p> <p>No asset dealing charge will apply to switches-in and switches-out notified to us by your authorised custodian via an electronic means acceptable to us or electronic data feed made available by us. If your authorised custodian does not use the electronic means or electronic data feed, then the HK\$180 (or currency equivalent) charge outlined above will apply.</p>
Administration charge	A charge of HK\$1,800 (or currency equivalent) per quarter is applied.

I confirm that I have read and understood paragraph (9) above. I understand that this is an optional arrangement at my discretion, which will be available **only** when I leave Hong Kong to reside in another jurisdiction after my ILAS policy has commenced. I understand my rights in obtaining further details from the Policy Terms and Conditions which are available from my insurance broker in the first instance or Utmost International Isle of Man Limited.

Customer 1's name

Customer 1's signature

d	d	m	m	y	y	y	y
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Date

Customer 2's name
(if applicable)

Customer 2's signature
(if applicable)

d	d	m	m	y	y	y	y
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Date (if applicable)

Licensed Insurance
Intermediary's name

Licensed Insurance
Intermediary's signature

d	d	m	m	y	y	y	y
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Date

PART II – APPLICANT'S DECLARATIONS

Please complete both **sections I and II**, and **submit together with** the Financial Needs Analysis and Risk Profile Questionnaire.

However, regarding top-up application, where a previous Financial Needs Analysis and Risk Profile Questionnaire have been performed within 12 months from the date of signing and provided there are no substantial changes in the customer's circumstances and the conditions stated below are satisfied, please further complete this box and ensure **sections I and II are also completed**.

I confirm that Financial Needs Analysis and Risk Profile Questionnaire have been performed within 12 months. I further declare that there are no material changes in my circumstances.

Customer 1's name

Customer 1's signature

d	d	m	m	y	y	y	y
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Date

Customer 2's name
(if applicable)

Customer 2's signature
(if applicable)

d	d	m	m	y	y	y	y
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Date (if applicable)

I confirm that the certified true copies of the previous Financial Needs Analysis and Risk Profile Questionnaire were filed with Utmost International Isle of Man Limited. I further confirm that box A was selected by the customer in the Applicant's Declarations last submitted and there are no mismatch (i.e. needs, risks, affordability etc.) identified in respect of the customer.

Licensed Insurance
Intermediary's name

Licensed Insurance
Intermediary's signature

d	d	m	m	y	y	y	y
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Date

SECTION I: DISCLOSURE DECLARATION

› I ("customer") confirm that the licensed insurance broker intermediary,
 (insert name and license number of the relevant licensed insurance intermediary), has conducted a Financial Needs Analysis and Risk Profile Questionnaire for me.

› I have received, read and understood the following documents:

- Principal Brochure
- Investment Choices Brochure
- Product Key Facts Statement
- Illustration Document

Customer 1's name

Customer 1's signature

d	d	m	m	y	y	y	y
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Date

Customer 2's name
(if applicable)

Customer 2's signature
(if applicable)

d	d	m	m	y	y	y	y
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Date (if applicable)

Licensed Insurance
Intermediary's name

Licensed Insurance
Intermediary's signature

d	d	m	m	y	y	y	y
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Date

I ("*customer*") understand and agree that (tick one only):

OR

(If Box B is ticked, customer must complete explanation in this box.)

I understand that the authorised Insurance Company-

- _____

Customer 1's name

Customer 1's signature

d	d	m	m	y	y	y	y
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Date

Customer 2's name
(if applicable)

Customer 2's signature
(if applicable)

d	d	m	m	y	y	y	y
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Date (if applicable)

I, (print name of Intermediary and license number), confirm that I have fully explained the contents of the Important Facts Statement and Applicant's Declarations to the customer in a language of the customer's choice.

Licensed Insurance
Intermediary's name

Licensed Insurance
Intermediary's signature

d	d	m	m	y	y	y	y
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Date _____

1. In this Statement & Declarations, "I" refers to customer. The singular shall include the plural; the word "I" shall include "we"; and the word "my" shall include "our". For joint customers, all customers must sign all sections.
2. The customer(s) are required to inform the licensed insurance intermediary or us (the authorised insurance company) if there is any material change of information provided in these Declarations before the policy is issued.

Important note: The product(s) named in this document and to which this document relates is accurate as at December 2021 and is subject to change. To ensure applicability with respect to a product and, if applicable, a related policy, before taking any action, please liaise with your adviser and/or contact us directly.

A WEALTH *of* DIFFERENCE

www.utmostinternational.com

Calls may be monitored and recorded for training purposes and to avoid misunderstandings.

Utmost International Hong Kong Office: Unit 2402C, Great Eagle Centre, 23 Harbour Road, Wanchai, Hong Kong.

Tel: +852 3552 5888 Fax: +852 3552 5889. Authorised by the Insurance Authority of Hong Kong to carry on long-term business.

Utmost International Isle of Man Limited is registered in the Isle of Man under number 24916C.

Registered Office: King Edward Bay House, King Edward Road, Onchan, Isle of Man, IM99 1NU, British Isles.

Tel: +44 (0)1624 655 555 Fax: +44 (0)1624 611 715. Licensed by the Isle of Man Financial Services Authority.

Utmost Wealth Solutions is registered in the Isle of Man as a business name of Utmost International Isle of Man Limited.

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